

Annual Dutch Pension Fund Investors' Conference

Thursday 22 March 2018
at Apollo Hotel Amsterdam



Programme includes:

The New Dutch Pension System – A good reform? *POLICY UPDATE*

This session aims to look at the changes to the pension system and ask whether a new system is a necessary and welcome development. We will also look at international comparisons as well as reforms currently being undertaken in other countries. Are the changes a positive step forward or an unnecessary change to one of the best capitalised pensions systems in the world?

Stefan Lundbergh, Director, **Cardano Insights**; **Supervisory Board member, AP4 (Sweden)**

Chaired by Philip Menco, Principal, Fortunis & Pension Fund Investment Committee member and advisor

Certainty and Investment Risk in a New Pension Arrangement: How to Tailor it?

- Looking at risk from a participant's perspective and why 'duty of care' regulation pushes this perspective
- How it looks like in a DB and DC scheme: examples with asset allocations and lifecycles
- Opportunities in the new legal pension environment: combining certainty with pure DC
- Tailoring the building blocks: an example

Gaston Siegelaer, Independent Consultant

Innovative, Forward-looking, Growth-oriented: Why Sustainable Investments can lead to Greater Returns

Currently, the world economy is moving on a steady growth path. The stock market rally is no longer only a result of higher valuations, but is also supported by robust earnings. For investors, the inclusion of sustainability criteria in the investment process can play an important role not only for responsibility, but also for investment opportunity reasons. The implementation of the UN's Sustainable Development Goals can also lead to better returns for investors by investing in future driven companies as well as doing something good for the society and the environment at the same time.

Jörg Schneider, Equity Portfolio Manager, **Union Investment**

The Investment Case for Dutch Mortgages

Dutch pension funds are set to substantially expand their investments in Dutch residential mortgages over the next few years. This session will look at the investment case for mortgages and the experience to date. It will also consider the future for this asset class and look at alternative credit opportunities which may also be used to match liabilities.

Invited Markus Schaen, Senior Manager Fixed Income, MN

Responding to Megatrends

This talk will discuss the findings of a large survey into Megatrends. It looks at what these different Megatrends are and how these global macro forces will transform businesses and ultimately affect global investment.

Jacco Heemskerk, Head of Investments Netherlands, **Willis Towers Watson**



Managing Risk and Return in this difficult Investment Environment *INVESTOR PANEL*

Although volatility has been low and there is global growth, many investors are increasingly concerned about equity, bond and currency markets as well as high valuations within private markets. How are different investors approaching this and to what extent are they changing investment strategy or allocations to cope with these unusual investment times?

A panel of Dutch investors to include:

Coen van de Laar, Senior Investment Strategist, **Achmea Investment Management**

The conference will include additional investment themes, such as:

Global Equity Investing – navigating a changing interest rate environment

Private Market Debt & Equity – where is there value in today's markets?

The conference timings will be approximately 9am – 3.30pm. You can keep up to date with the programme by visiting our website www.spsconferences.com

Conference Notes

Purpose: This conference will be conducted in English and will be targeted at Dutch and other Benelux pension funds, although pension funds and institutional investors from the UK and other parts of Europe are also welcome. We will seek to examine the most pressing and important challenges and opportunities facing the Dutch pension fund industry in a participatory setting that encourages questions, debate and discussion. We aim to include consideration of the performance potential of different strategies, practical issues and legislation

Date: Thursday 22 March 2018 **Venue:** Apollo Hotel Amsterdam, Apollolaan 2, Amsterdam 1077 BA NL; Tel: +31 2067 35922

Cost: SPS events are exclusively aimed at genuine pension fund executives, trustees and their advisers, who may qualify for free entry. Conference documentation, drinks, lunch, tea and coffee breaks will be provided free of charge for qualifying attendees. SPS Conferences reserves the right of admission (free or paid) and our decision is final.

Amendments: SPS reserves the right to amend or cancel the conference at any time but will always attempt to give prior notice. Cancellation by SPS will result in a full refund of delegate fees paid but no other expenses incurred.

Data Protection: Personal data is gathered in accordance with the Data Protection Act 1998. Your details may be passed to other companies including the conference sponsors who may wish to provide you with offers or other information related to your business activities. If you do not want to receive such information please tick the box

Specialist Pension Services: SPS Conferences is a small, specialist company focusing entirely on providing essential, high quality and timely investment information to Large Pension Funds and their Advisors via a series of one day conferences in London and in key locations throughout Europe. SPS Conferences is the sister organisation of the EPFIF (European Pension Fund Investment Forum) and has been running investment conferences for the Pension Fund community since 1993. A wide range of investment and related topics are covered, including Alternative Investing, Bonds, Equities, Property, Absolute Return, Private Equity, Risk Management and DC Issues. Furthermore, because we know that you prefer to be educated rather than sold to, we strongly encourage our speakers to focus on giving educational speeches. An Advisory Committee of Pension Funds has been set up to help us keep our conferences relevant to your needs year on year, as we understand that there is a preference to be amongst peers at conferences rather than be outnumbered by Marketing Executives from Service Providers and so we have a very strict admittance policy biased heavily towards Large Pension Funds. We aim to have more pension funds in the room than service providers. SPS Conferences understand that delegates appreciate generous question and answer sessions during the conference and we also provide a number of opportunities to talk to your peers and the speakers. This includes tea/coffee break(s), a full three course sit down lunch and a drinks reception at the end of the day. When you put all this together, you get conferences where you can learn essential, timely information to assist you with all areas of pension fund investment management, in a friendly, relaxed, atmosphere amongst your peers. please visit our website: www.spsconferences.com for an update of this conference and details of the other specialist pension and investment conferences we organise.

Queries: please contact: Ms Sue Golton at Specialist Pension Services Limited. Telephone +44 (0)1438 712345 Telefax +44 (0)1438 718883 Email: sue@spsconferences.com

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Booking Form

Please read the Conference Notes, then complete the details below.

Please reserve place(s) at The **SPS Annual Dutch Pension Fund Investors' Conference** taking place on **22 March 2018.**

Free guest places are offered to genuine pension and institutional investor attendees. Please contact us to confirm you qualify. A limited number of provider places at a cost of £1625 + VAT may be available. Please enquire to Sue Golton sue@spsconferences.com.

Surname:.....

First Names:.....

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